

Balanced Growth HL PORTFOLIO +

October 2021

**HARGREAVES
LANSDOWN**

PORTFOLIO OBJECTIVE

Holds a broad spread of investments, aiming for capital growth.

A multi-asset portfolio holding a mixture of shares, bonds and total return funds. It should be less volatile than more adventurous options.

Portfolio holdings (target %)

HL Multi-Manager Special Situations	45
HL Multi-Manager Balanced Managed	37.5
HL Multi-Manager Strategic Bond	17.5

Portfolio's top ten underlying holdings (%)

Findlay Park American	10.6
Stewart Investors Asia Pacific Leaders Sustainability	5.1
FSSA Asia All-Cap	4.7
Man GLG Japan CoreAlpha	4.2
Invesco Tactical Bond	3.3
Lindsell Train Global Equity	2.9
Jupiter Strategic Bond	2.9
M&G Global Macro Bond	2.6
Royal London Fixed Income Mandate (HL SB)	2.6
Barings European Equity Mandate (HL SS)	2.5

THE INVESTMENT MANAGERS



LEE GARDHOUSE
Chief Investment Officer



RICHARD TROUE
Fund Manager



DAVID SMITH
Fund Manager



ROGER CLARK
Fund Manager

Investment research is a core part of our business. We believe exceptional fund managers are few and far between, but can be identified using a combination of rigorous statistical analysis and face-to-face meetings.

HOW DO WE SELECT INVESTMENTS?

Our proprietary, in-house quantitative model looks at over 2,000 funds and allows us to see more than just past performance. It enables us to drill down and decipher why a fund is at the top (or bottom) of performance tables. A key way to judge a manager is to find out if they consistently add value with their stock selection. In other words, do they do better than we would expect when considering their investment style? That

is one of the key things we look for when we evaluate managers.

MORE THAN JUST NUMERICAL ANALYSIS

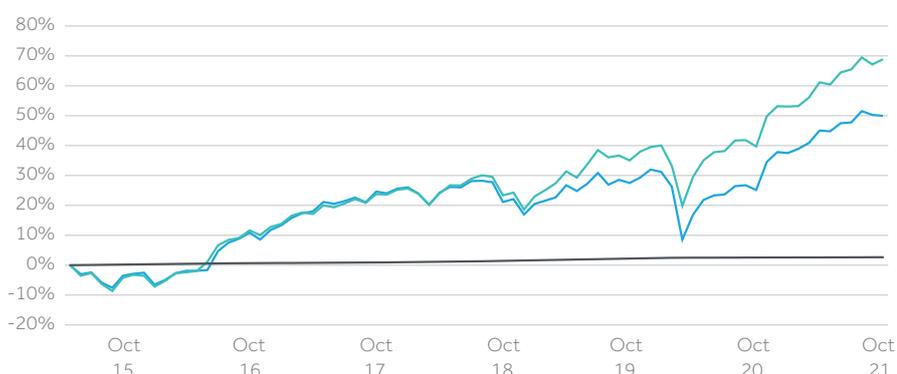
In addition to number crunching, we have unrivalled access to fund managers and conduct hundreds of face-to-face meetings each year. These meetings explore the manager's philosophy, process, team and incentivisation, among other things. We do all this because we want our clients to have exposure only to the limited pool of exceptional talent available. Each fund goes through a rigorous selection process. We constantly monitor funds and regularly review sectors to ensure you're invested only in what we believe are the very best funds.

PORTFOLIO UPDATE

This portfolio has a holding in LF Equity Income (formerly the LF Woodford Equity Income Fund), in which dealing is currently suspended. This portfolio continues to trade as normal.

Performance since launch

● Portfolio **+50.0%** ● Benchmark **+68.9%** ● Cash* **+2.6%**



* Bank of England base rate net of basic rate tax until 5th April 2016, gross thereafter.

ABOUT THE BENCHMARK

The Investment Association (IA) is the UK fund industry's body. This portfolio uses a benchmark made up of three IA sectors to reflect the benchmark of the underlying Multi-Manager funds. The benchmark comprises 45% IA Global sector, 37.5% IA Mixed Investment 40-85% Shares and 17.5% IA GBP Strategic Bond.

The portfolios have been available since 03 June 2015.

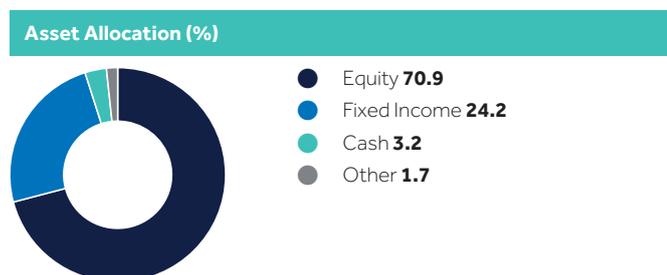
Past performance is not an indication of future returns.

Year on year performance (%)

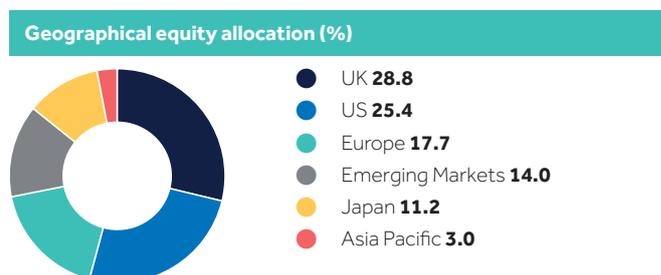
	Oct 16 – Oct 17	Oct 17 – Oct 18	Oct 18 – Oct 19	Oct 19 – Oct 20	Oct 20 – Oct 21	Since launch 03/06/15
Portfolio for Balanced Growth	12.4	-2.8	5.2	-1.8	19.8	50.0
Benchmark	10.9	-0.3	9.5	3.5	20.9	68.9

Past performance is not an indication of future returns.

SEE IMPORTANT INFORMATION >>



Please note figures may not add up to 100% due to rounding.



MARKET REVIEW AND OUTLOOK

Global stock markets saw mostly positive gains in the three months to the end of October 2021. The US technology sector again outperforming, with Microsoft retaking the crown of world's largest company by market capitalisation. UK companies rose 2.75%, with larger companies outperforming their smaller and medium size peers. After previous sharp falls, China recovered lost ground, but Hong Kong markets suffered further losses.

It was a weak 3 months for bond markets, with even high yield corporate bond struggling to stay in positive territory. Index linked gilts had fallen sharply in late September and early October, before strong gains late in October left them close to the level that they had started the quarter.

The main activity for the period was the continued move of assets towards the Marlborough segregated mandate. To fund this, we sold out of the full holding in Marlborough Nano Cap Growth fund, having previously moved across our holding in the Marlborough UK Micro Cap Growth fund.

Elsewhere we took some profits from some strong performers, such as BlackRock European Dynamic. This is a fund with a flexible mandate with the backing of a highly experienced and well-resourced team.

Underlying holdings in focus



ARTEMIS UK EQUITY INCOME MANDATE

Adrian Frost, Nick Shenton and Andy Marsh look for companies with healthy cash flows and dividends, whose shares they believe are good value. They like businesses that keep incrementally improving, which could ultimately help their share prices rise. Adrian Frost is one of the UK's longest-serving UK equity income fund managers and we think this experience, combined with a process that's been honed over many years, could see this part of the portfolio in good stead.



BNY MELLON REAL RETURN

We like the flexibility this fund offers. Its managers can invest in a range of assets from across the globe – from shares to bonds and commodities to cash. The team aims to grow investors' money over the long term, but provide some shelter when markets hit stormy waters. This means the fund could produce relatively stable returns, although it won't keep pace when markets are rising quickly. We think this fund brings some stability to the wider portfolio.



FSSA JAPAN FOCUS

Sophia Li is lead manager of this fund, but also has support of the experienced FSSA team, including co-manager Martin Lau. The team looks for high-quality Japanese companies they can invest in for the long term. They like those with a competitive advantage that others struggle to copy, such as a well-known brand. They should have the potential to grow earnings sustainably over the long run, and be run by reputable management teams that don't take unnecessary risks in the pursuit of short-term gains.

IMPORTANT INFORMATION

Factsheet correct as at 31/10/2021. All investments and any income from them can fall and rise in value so you may get back less than you invest. Neither income nor capital are guaranteed, unlike a bank or building society account. Investing is not recommended for less than 5 years. This portfolio may invest in funds with exposure to overseas markets, including emerging markets, smaller companies and high

yield bonds. The funds may also be able to use derivatives and invest in a concentrated number of investments. Each of these factors adds risk. For more details please see the key investor information of the HL Multi-Manager Special Situations, Balanced Managed and Strategic Bond funds. This portfolio has an ongoing charge of 1.35% plus our platform charge of up to 0.45% per annum. Source for all figures: Lipper IM/ Hargreaves Lansdown, NAV-to-NAV

pricing, net income reinvested. This factsheet is not a promotion of any funds profiled nor is it personal advice. For more information on these funds please see their key investor information on our website. The HL Multi-Manager funds are managed by our sister company Hargreaves Lansdown Fund Managers. The Lindsell Train Global Equity Fund holds shares in Hargreaves Lansdown plc.

BG 10.21